











# The Collaboration Canvas

 <p>5. Who are you working with? <b>Key partners; stakeholders</b></p> <ul style="list-style-type: none"><li>• Our key partners and stakeholders:</li><li>• We also want to involve:</li></ul> <div data-bbox="89 487 599 1451"></div>	 <p>6. What can your partners offer you? <b>Key resources #2</b></p> <ul style="list-style-type: none"><li>• For developing our collaboration project</li><li>• For our community activities</li><li>• For our communications</li></ul> <div data-bbox="647 495 1160 821"></div>  <p>7. What things do you want do? <b>Key activities</b></p> <ul style="list-style-type: none"><li>• We organise these activities</li><li>• For integrating our communities into our collaboration</li><li>• For our communications</li></ul> <div data-bbox="647 1171 1160 1451"></div>	 <p>4. What problem do you solve? <b>The value proposition</b></p> <ul style="list-style-type: none"><li>• The target group's problem we are helping to solve is...</li><li>• To our final beneficiaries we deliver this value:</li><li>• We offer each of our community target groups the following productions or tools:</li><li>• With our collaboration project we are satisfying the following of our communities' needs:</li></ul> <div data-bbox="1210 619 1724 1451"></div>	 <p>2. What do they bring in? <b>Key resources #1</b></p> <ul style="list-style-type: none"><li>• The resources in the community are...</li><li>• Opportunities can be...</li></ul> <div data-bbox="1745 466 2258 821"></div>  <p>3. How do they want to be involved? <b>Distribution &amp; communication channels</b></p> <ul style="list-style-type: none"><li>• Which values play an important role in your relationships?</li><li>• We are now involving them by ...</li><li>• The tools that work best are</li></ul> <div data-bbox="1745 1255 2258 1444"></div>	 <p>1. Who do you work for? <b>Communities, target groups, final beneficiaries</b></p> <ul style="list-style-type: none"><li>• Our most important target groups in the communities are...</li><li>• We are creating the project for...</li></ul> <div data-bbox="2270 508 2843 1451"></div>
 <p>9. What is it going to cost? <b>Cost structure</b></p> <ul style="list-style-type: none"><li>• The most important costs are...</li></ul> <div data-bbox="89 1696 599 2007"></div>	 <p>8. How do you know it worked? <b>Impact evaluation</b></p> <ul style="list-style-type: none"><li>• Our collaboration project is a success if or when ...</li><li>• The effect we aim to have in our community is ...</li><li>• The milestones of our collaboration project are ...</li><li>• Our target group is happy because ...</li></ul> <div data-bbox="1270 1528 2258 2007"></div>		 <p>10. How are you going to pay? <b>Income-revenue streams</b></p> <ul style="list-style-type: none"><li>• Our main sources of income for the collaboration project are: ...</li><li>• We can continue the project because</li></ul> <div data-bbox="2270 1759 2843 2007"></div>	